

EnergyWise

A
White
Mountain
Oil & Propane
Customer
Newsletter



WELCOME Joan George

White Mountain Oil & Propane is pleased to announce that Joan George has joined our company. Joan brings 30-plus years of oil and propane experience to our organization (actually more, as her father drove tanker trucks for Esso in the Providence/Boston area when she was growing up).

Prior to joining White Mountain Oil & Propane, Joan worked for the past 15 years for Reliable Oil in Center Conway, and Johnson Gas in Ossipee before that. Joan is now a member of our Customer Service team, helping new customers set up their accounts and assisting existing customers with any questions or concerns.

Joan George lives in Effingham, NH with her husband Michael, where they enjoy time with their daughter, son-in-law and their two little granddaughters. In the summer Joan and Michael hitch up their 5th wheel and head out to their favorite campgrounds. "Just phone Joan" at ext. 127 if you need assistance with your account. White Mountain Oil & Propane is fortunate to have Joan on our team.



WHITE MOUNTAIN OIL & PROPANE



38th Annual Bratwurst Broil & Open House 2019

Rinnai Continuums
and Wall Furnaces

Weber Grills



10am-4pm Friday, **June 14, 2019**

North Conway Showroom, 2820 White Mountain Highway

Heat & Glo
Gas Fireplaces

ENJOY GRILLING FROM 11am-2pm

Viessmann Boilers

White Mountain Oil & Propane

CARRYING ON A TRADITION OF LEADERSHIP

The Shareholders of White Mountain Oil & Propane met at the end of March.

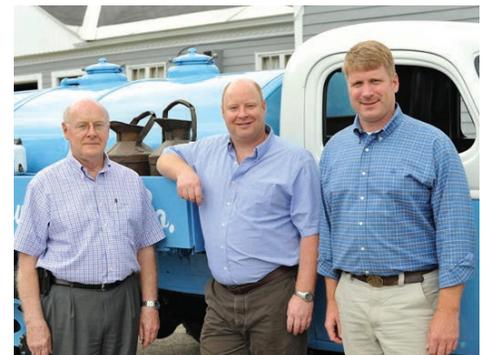
The company is pleased to announce that the following slate of officers was elected:

President—Kirk A. Saunders (pictured center)

Vice President—Mark A. Saunders (r)

Treasurer/Secretary—Glenn R. Saunders (l)

This is a significant event in that it is



only the second time in the company's 78 year history that the presidency has changed hands.

However, there will be no noticeable changes in our operations as we will continue to serve our customers as we always have—a locally-operated, family-owned business.

Energy Outlook

While gasoline prices continue to rise daily, fuel oil prices have remained relatively stable over the past few months. There has been some “roller coaster” action on fuel oil lately where prices go up for a few days, but then settle.

Currently there is plenty of oil supply in the United States, but there is a concern with all the talk of “sanctions” on Iran and the crisis in Venezuela. However, recently both Saudi Arabia and Russia have suggested they would end their restrictions on production to fill in any voids in world supply. The beat goes on...

Propane supplies remain strong. In fact the U.S. is now an exporter of propane to the world market. As of this writing there seems to be little concern for increases in propane prices.

As always, we suggest the safest way to control your home energy costs is to join our annual Budget Plan and opt for Price Cap Insurance Protection when those mailings come from us later in the summer.



Annual Heating System Contracts

If you do not currently have a heating system service contract with White Mountain Oil & Propane this may be the time to consider joining one of our programs. Our experience has proven that a well-maintained heating system operates more efficiently and with fewer problems.

Beyond the annual tune-up, which is included in the cost of the program, just one service call would more than likely pay for itself under the terms of any of our heating service insurance programs.

White Mountain Oil & Propane offers a Standard Program which covers an annual

cleaning and most parts and labor, and a Premium Program which includes the annual cleaning, additional parts, and 24 hour labor coverage. We also offer service contracts on Rinnai wall furnaces.

Details of these individual annual contracts are available on our website www.whitemountainoil.com/ServicePlans or call our Service Department at 603-356-6386 and select option 2.



This Winter's Brutal Snow Load

Although this past winter did not produce the most snow or the deepest snow ever on record, it seemed to have the most consistent snow on record.

The first snow in North Conway came on October 20 (before most of us had finished raking our leaves) and we never saw bare ground again until almost May.

Storm after storm fell in our region until, for much of the winter, there was a constant 4-foot standing depth of snow in everyone's yard. Snowbanks at the end of driveways and at intersections approached 8–10 feet.

While all good for the ski business and the local economy, this brutal snow depth made for an operational nightmare for our delivery drivers. Almost every delivery forced them to get out of their truck and start digging. Many times it took longer to find the tank than to make the delivery. We arrived to find driveways not plowed and

roads became so narrow our trucks could not get around in some developments. Our drivers (and service techs) worked through brutal conditions for most of the winter. Kudos to them all!

White Mountain Oil & Propane welcomes winter's challenges—to be honest, we depend on winter to survive as a business. We don't mind shoveling snow that "falls from the sky, naturally". But it is unfair to expect delivery truck drivers and servicemen to remove massive amounts of snow from roof slides, snow plows and front-end loaders clearing parking lots. That is beyond our expected abilities.

After this long winter, we all look forward to summer. We simply ask you to remember this past winter and think about what you could do at your own home to make finding and gaining access to fuel fills a little easier on our troops next winter.

Remembering Charlie Doe



The White Mountain Oil & Propane family mourns the passing of a long-time employee Albion Charles

"Charlie" Doe, Sr., of Conway, NH who passed away on Tuesday, May 7 at the age of 61. Charlie was born to Edwin Doe Sr. and Gladys Nason Doe on Jan. 12, 1958 in Wolfeboro, NH. Charlie was a graduate of A. Crosby Kennett High School Class of 1977.

In his early years, Charlie had worked at the Albany Service Center and then for Kennett Oil in Conway. For the next 21 years he had been a truck driver at White Mountain Oil & Propane, where he was often known as "the human GPS".

Charlie is survived by his three children, Cayla Pearson, Carrie Erickson and Albion Charles Doe, Jr. and six grandchildren. He will also be missed by the many customers on his routes—particularly his oil delivery routes in the Conway, Eaton, Madison and Ossipee area.

Charlie was a member of the Center Conway Fire Department for 32 years with the last 20 years as the deputy chief, where he made many friends within the department and other surrounding Carroll County departments. He enjoyed socializing with friends over coffee, NASCAR, and New England sports. Charlie was an all-around great guy who would give of himself and never ask for anything in return. He will be truly missed by all.

In lieu of flowers, donations can be sent to his sister, Joyce Watson, PO Box 345, Freedom, NH 03836 for the future education of his grandchildren which he had always dreamed of providing.

GRANITE STATE
SAVES WITH OIL

REBATE PROGRAM

LEARN MORE AT GraniteStateSavesWithOil.com

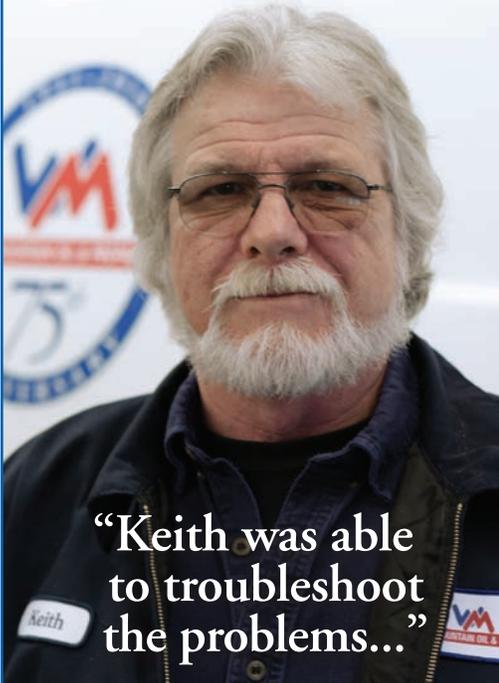
Upgrade to high-efficiency oil heating equipment and save with valuable rebates! Rebates available first come, first served through August 30, 2019.* **Don't miss out!**

*While funds last.

Receive
\$300
when you purchase a
New Oil Heating System
(Boiler or Furnace)

Receive
\$200
when you purchase a
New Oil Tank

BEYOND SERVICE



“Keith was able to troubleshoot the problems...”

I would like to commend Keith for the excellent customer service he provided to us recently. We needed our gas fireplace serviced. Keith was able to troubleshoot the problems, open and adjust the air shutter, and finally solve the issue. We are now enjoying the use of our fireplace for the first time in nine years, and we are very appreciative of his knowledge and professionalism.

—FRED, HALES LOCATION

Keith Huskey—always there for you...

24/7/365 Customer Service
800-600-4728 • 603-356-6386

Grilling season *starts* at White Mountain Oil & Propane



Get right to grilling when you purchase your **fully-assembled Weber Grill** from White Mountain Oil & Propane. You won't find a better price anywhere! **Talk to our sales team today at 800-600-9031 x123.**

Buy a \$399 or higher value grill and receive a **FREE** tank of propane!

Stay connected with White Mountain Oil & Propane!



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